Ucamco Software Sales Engineer

Monthly salary: negotiated
Bachelor / Master

Responsibilities:
- Fully responsible to achieve the software sales targets.
- Stimulate new sales and participate in sales & marketing activities to maximize revenues.
- Responsible for building and maintaining excellent customer relationship.
- Collecting market data and information and update local and European management accordingly.

Requirements:
- University graduate on Electronics/Computer Science or equivalent.
- Minimum 3 years sales experience in PCB cam software sales.
- High level of verbal and written communication skills in both English and Chinese.
- Self-motivated, analytical, tactful with excellent interpersonal skills.
- Excellent presentation and negotiation skill

Please contact Anja Ingels at hrm@ucamco.com with your resume and references.

职位：销售工程师
月薪：面议
学历：本科/硕士

工作职责：
- 负责完成软件销售目标
- 开发新客户、参与销售及营销活动，积极完成和销售相关的各项工作
- 建立并维护良好的客户关系
- 收集相关产品的市场信息并即时汇报给领导和总部相关人员

要求：
- 电子/计算机专业
- 3 年以上 PCB CAM 软件销售经验
- 熟练的英文口语和书面沟通能力
- 工作主动积极、分析能力强、并具有良好的人际交往能力
- 熟练的产品演示和谈判技巧